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**FEATURE STORY**

1. [Dell Introduces Low-Priced Pocket PC Compatible with Socket's Products](#)

In November, Dell Computer debuted the Axim X5, setting a new pricing standard as the first Pocket PC 2002 on the market in the \$200-300 range. Two models of the Axim X5 are available. One Axim model features a 300 MHz Intel XScale processor and is priced at \$199. The other, which has a 400 MHz Intel XScale processor, sells for \$299. Both come equipped with a CompactFlash I/O slot, making them compatible with Socket's complete line of CompactFlash connection and bar code scanning products. Dell has even begun selling Socket connectivity and scanning cards through its website.



Socket's products are perfect for enhancing Pocket PCs with connection and bar code scanning capabilities. Dell is the largest PC manufacturer in the U.S., and now that it is offering the Axim at an affordable price, the Pocket PC user base is expected to significantly expand, as is the user base for Socket's CompactFlash products.

Learn more. <http://www.bayarea.com/mld/bayarea/business/4722617.htm>

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## **CONNECTIVITY PRODUCT NEWS & REVIEWS**

### **2. New York Times and San Jose Mercury News Abuzz About Socket Low Power WLAN Card**

In December, The New York Times and San Jose Mercury News both wrote about Socket's Low Power Wireless LAN Card. While The New York Times mentioned the card in an overview of public hot spots, the San Jose Mercury News declared it a "breakthrough" for consumers to be able to combine the card with Dell's new Axim Pocket PC for high performance and cost effective Wi-Fi access.

Pocket PC Power also recently applauded Socket for "offering one of the best 802.11b CF cards on the market." Socket is working to improve the Low Power WLAN Card by providing 802.1x support for the Low Power WLAN Card, enabling for the first time authentication at both client and server levels for Pocket PCs and other mobile devices.

Read the New York Times article.

<http://www.nytimes.com/2002/12/12/technology/circuits/12basi.html>

Read the San Jose Mercury News article.

<http://www.bayarea.com/mld/bayarea/business/4722617.htm>

Learn more about Socket's 802.1x support.

<http://www.socketcom.com/about/press/read.asp?ID=73>

Read the Pocket PC Power review.

<http://www.pocketpcpower.net/wifi.htm>

### **3. Socket Launches First Wireless GPS Receiver for Pocket PCs**

In November, Socket premiered the first stand-alone wireless Global Positioning System (GPS) Receiver for Pocket PCs and other Bluetooth-enabled mobile devices supporting virtual COM ports. The Bluetooth GPS Receiver is small and lightweight for optimum portability and allows anyone with a Bluetooth-enabled Pocket PC to wirelessly receive GPS location signals within 30 feet of the Receiver.

Learn more. <http://www.socketcom.com/product/gps.asp>

### **4. Socket Delivering Ultra High-Speed Serial I/O Cards with Easy-to-Use Tools**

Socket is enhancing its family of RS-232 Serial I/O Cards based on the company's low-power High Integration Serial (HIS) chip. These single, dual and quad-port cards for PDAs and notebook computers include Hi-Speed COM Tools and drivers that allow users to re-map lower baud rates to higher baud rates and to quickly identify and change COM port assignments. This new utility provides a user-friendly visual display for selecting baud rates and the ability to set custom baud rates to higher speeds such as 230.4, 460.8 or 921.6 Kbps.

Learn more. <http://www.socketcom.com/about/press/read.asp?ID=62>

### **5. InfoSync Review Says Socket 56K Modem CF Card "Performed Flawlessly"**

Citing the product's excellent performance and rugged design, infoSync recommends the Socket 56K Modem CF Card as "an excellent accessory for those who wish a low-price alternative to wireless roaming."

Read the review. <http://www.infosync.no/show.php?id=2391>

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## **EMBEDDED, SCANNING & PARTNER NEWS**

### **6. Parker Hannifin Demonstrates Wireless Industrial Automation with Socket's Products at Bluetooth Developer Conference**

Parker Hannifin Corporation, the world's leading diversified supplier of motion and control technologies and systems, demonstrates Socket's Bluetooth CompactFlash card in Parker's booth at the Bluetooth Developer Conference in San Jose. Parker Hannifin used the Socket Bluetooth Card to communicate wirelessly with its Moduflex™ pneumatic valve islands (a cluster of valves used in industrial automation applications) and a Smart Cylinder, an all-in-one pneumatic actuation device.

Learn more. <http://www.socketcom.com/about/press/read.asp?ID=71>

#### 7. Socket Ships SDK for Image Capture Plug-in Bar Code Scanner Used with Pocket PCs and Tablet PCs

Socket is incorporating new image capture technology into selected bar code scanning products that offers a breakthrough in miniaturization, providing efficient usage in Pocket PCs.

This new technology incorporates imaging technology from HHP to enable image capture by mobile computers. In December, Socket began shipping a software developer's kit (SDK) for its newest image capture bar code plug-in scanner, the In-Hand Scan Card-Imager.

Learn more about the technology.

<http://www.socketcom.com/about/press/read.asp?ID=60>

Learn more about the SDK.

<http://www.socketcom.com/about/press/read.asp?ID=71>

8. Developers can now get Socket's In-Hand Scan Cards™ enhanced with Bluetooth capability. Using Socket's plug-in In-Hand Scan card, customers can scan bar codes into a Pocket PC or Pen Tablet and connect wirelessly to mobile printers, notebooks, Bluetooth LAN Access Points, mobile phones and other Bluetooth-enabled devices within a 30-foot radius.



Learn more.

<http://www.socketcom.com/about/press/read.asp?ID=61>

#### 9. Vega Vista Incorporates Socket HIS-2 Chip into Small Screen Video Control Solutions

Vega Vista chose Socket's High Integration Serial-2 (HIS-2) chip to power its small screen video control solution for PDAs. In this design win for Socket, Vega Vista combines the HIS-2 chip with its Point and View™ module into a CompactFlash card, used to enhance the display capabilities of PDAs through motion-driven user interface technology. The solution is designed to improve how content is viewed on small devices, especially content that has not been formatted for small screens.

Learn more. <http://www.vegavista.com/>

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## FINANCIAL REPORTS & ANALYSIS

#### 10. Socket Reports Quarterly Revenue Growth and Improving Results Compared to Last Year

Revenue for the quarter ended September 30, 2002 was \$3.7 million, an increase of 22 percent compared to revenue of \$3.0 million for the same period one year ago, and a decrease of 19 percent compared to revenue of \$4.6 million for the previous quarter.

Learn more. <http://www.socketcom.com/about/press/read.asp?ID=67>

#### 11. Socket Completes Private Placement Equity Financing of \$1 Million

Socket Communications completed private placement equity financing of \$1.0 million. Net proceeds from the financing after estimated costs and expenses are approximately \$0.85 million.



Learn more. <http://www.socketcom.com/about/press/read.asp?ID=63>

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## SUCCESS STORIES

### 12. Serial I/O Card Lets AVC Specialists Become Industry Pioneer in Mobile Computing



AVC Specialists used the Socket Serial I/O Card to become the first in the pollution control industry to modify smokestack emissions via a mobile computer.

[Read the full story.](#)

### 13. PhotoMatch Systems Revolutionizes Event Photography with In-Hand Scan Card



PhotoMatch Systems included the Socket In-Hand Scan Card into a photo identification system that, for the first time in the industry, provides event photographers with an efficient method of direct marketing.

[Read the full story.](#)

### 14. Mobile Worker Finds Bluetooth Connection Kit an "Absolute Requirement" for His Profession



Carlos Alvarez of Automation Centre finds Socket's Bluetooth Connection Kit an essential tool for his job as a software project manager and business analyst.

[Read the full story.](#)

## Tips & Tricks

### 15. Socket Launches New Registration Database for Superior Customer Service and Support

Socket rolled out a new online product registration database in November to enhance customer service and technical support. The new product registration system creates a profile for each registered user. Customers can access their profile to view/update their user information, view product registration status, register additional products, and request technical support.

Visit the new registration site. <http://www.socketcom.com/prodreg>

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## EVENT CALENDAR

### →2003 International CES

Jan. 9-12 Las Vegas Convention Center - Las Vegas, NV # 31270



### →CeBIT

Mar. 12-19 Hannover, Germany

